



TECHNOSERVE

Senior Program Lead

Location: Mumbai

I. TechnoServe Background:

TechnoServe (TNS) is a not for profit economic development agency which creates business solutions to poverty. We work closely with rural and urbanizing women and men in developing countries to build enterprises that generate income, create livelihood opportunities and fuel economic growth. Headquartered in the United States, we operate in more than 30 countries.

TechnoServe has been active in India since 2007, working to: 1) Strengthen value chains: We work hands-on with smallholder farmers, enabling them to grow high-value products, engage with private sector companies and sell in profitable markets; 2) Support entrepreneurs in poor areas: We provide business training and support to women and men who want to create thriving, sustainable enterprises; 3) Promote sustainable local economic development: Our market-led approach increases incomes for target groups, catalyzing further economic and social development in their communities. More information can be found at www.technoserve.org.

II. Position Description:

We are seeking an **Associate Practice Lead** or **Practice Lead** to manage a portfolio of existing programs and support our new program development efforts in India. The Practice Lead is a senior position within TechnoServe India, with the incumbent responsible for providing leadership support and guidance to existing programs. At the same time, the Practice Lead is also expected to lead efforts in developing the practice area further, incorporate best practices in program execution and provide mentorship support to program managers.

One of the programs the person would lead would be to implement a Life Skills training and Employability Support for Youth in Urban areas. The Campus to Corporate Careers program transforms underprivileged college youth by impacting 4 major barriers – lack of information, soft and technical gaps, limited access to gainful employment, and being ill-equipped with tools for success of job search.

TechnoServe in Mumbai has delivered soft skill training to 5000+ youth to improve job readiness and placing them in jobs; providing career guidance and pre-employment counselling to access jobs. Inspired with an ambition to place 100,000 disadvantaged youths in jobs by 2026 the program plans to scale-up its geographical presence and scope of interventions significantly. The program aspires to build a scalable platform of blended learning which can transform disadvantaged youth - bringing their households out of the poverty trap.

He / She will be responsible for managing and growing the project/s and its deliverables that will include but not be limited to program management, stakeholder engagement, business development, team management, participating in design/strategy, along with P&L responsibility.

III. Preferred Skills & Experience:

- Master's Degree in Business or Development studies from well-known education institutions or international universities

- At least 11-15 years of relevant experience in corporates and development sector managing large scale multidisciplinary projects
- Exposure to skills development and youth employability projects, Design & Delivery, Operations related to Education and Technology sector will be a plus
- Entrepreneurial orientation and growth mindset
- Excellent written and oral communication skills
- Strong analytical skills with demonstrated ability in donor communications and reporting
- Demonstrated ability to work in and manage large scale projects
- Willingness to Travel extensively within India.
- Leadership skills to manage multiple stakeholders
- Existing network with Large Corporates will be an added advantage

IV. Application Instructions

Only applicants meeting minimum qualifications will be considered or contacted. Interested candidates can send their detailed resume along with a one page cover note to : sshankar@tns.org

TechnoServe is an Equal Opportunity Employer